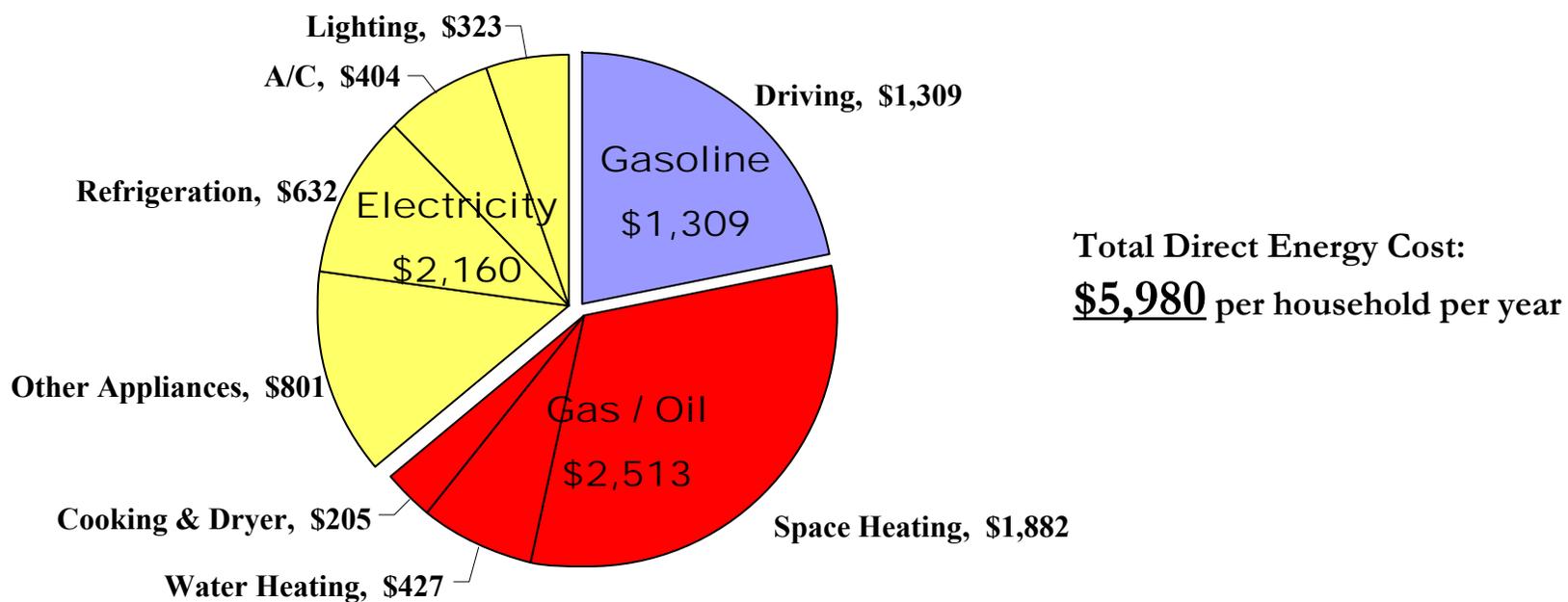


Typical Annual Direct Energy Costs for Large New England Household (\$ per year)

For 12,000 kWh electricity, 168 MMBtu gas&oil, and 2 cars driving 12,000 miles per year at 22 mpg and current prices

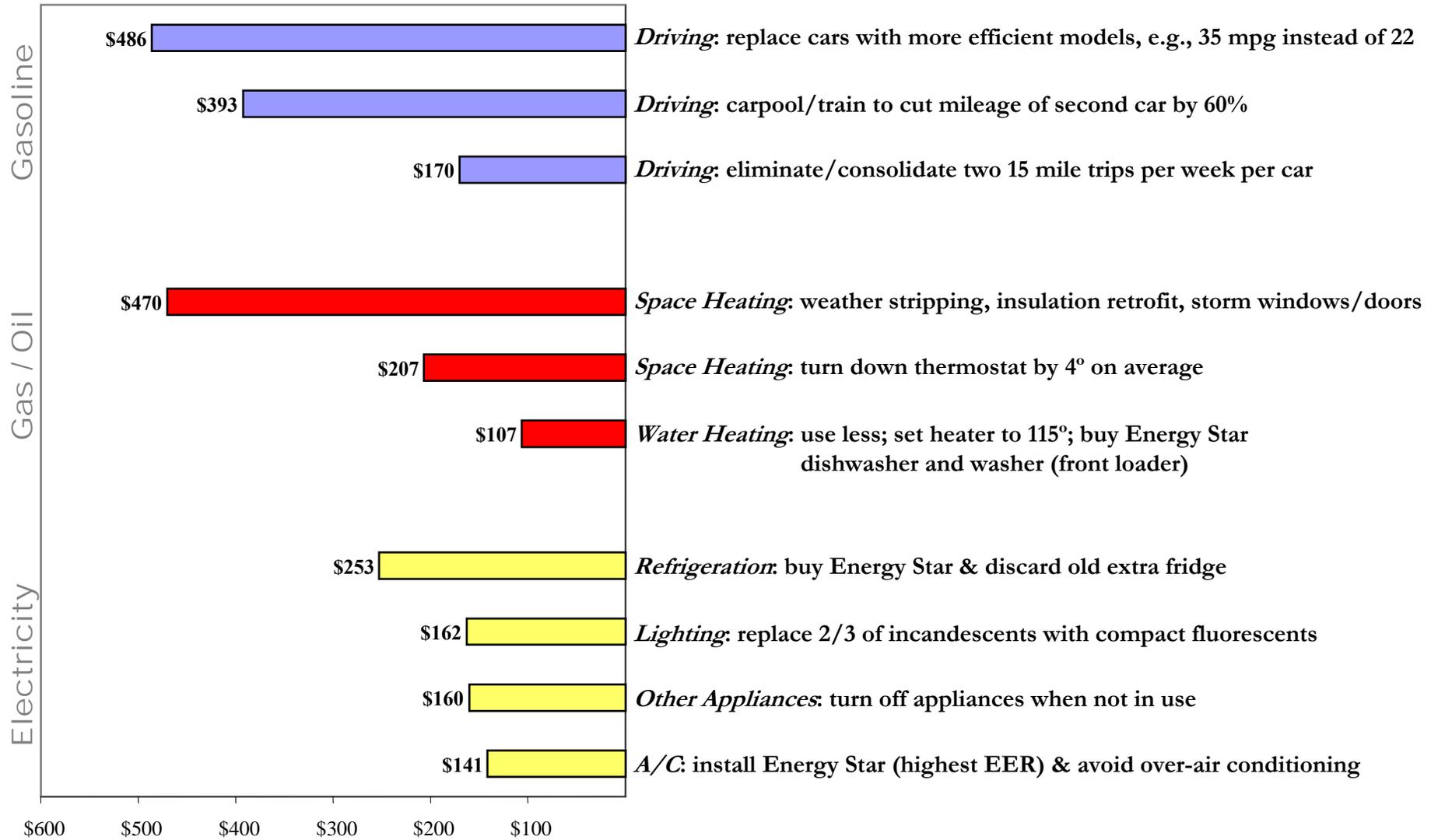


Sources: <http://www.eia.doe.gov>, <http://northeastgas.org>, analysis by Sam Newell

Annual Savings Achievable for Typical Large New England Household (\$ per year)

*Combined Annual Savings of **\$2,290*** (38% reduction) excluding initial installation costs*

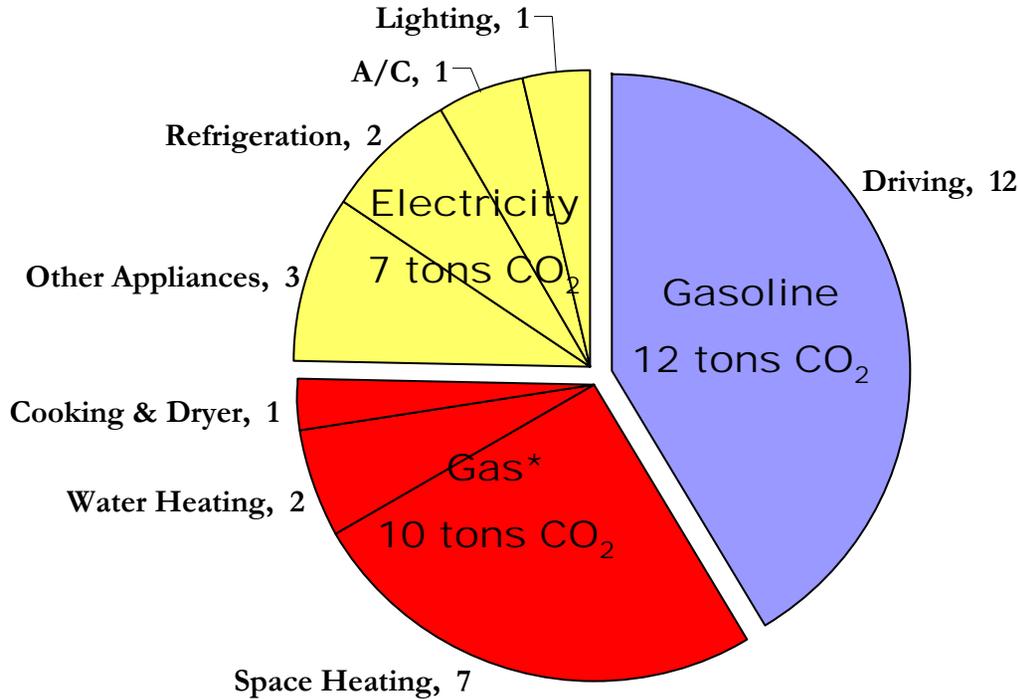
For most households, these measures save money even counting initial costs



* Note: total savings is less than the sum of components because of overlap among components

Typical Annual Direct CO₂ Emissions for Large New England Household (tons CO₂ per year)

For 12,000 kWh electricity, 168 MMBtu gas, and 2 cars driving 12,000 miles per year at 22 mpg



Total Direct CO₂ Emissions:
29 tons per household per year

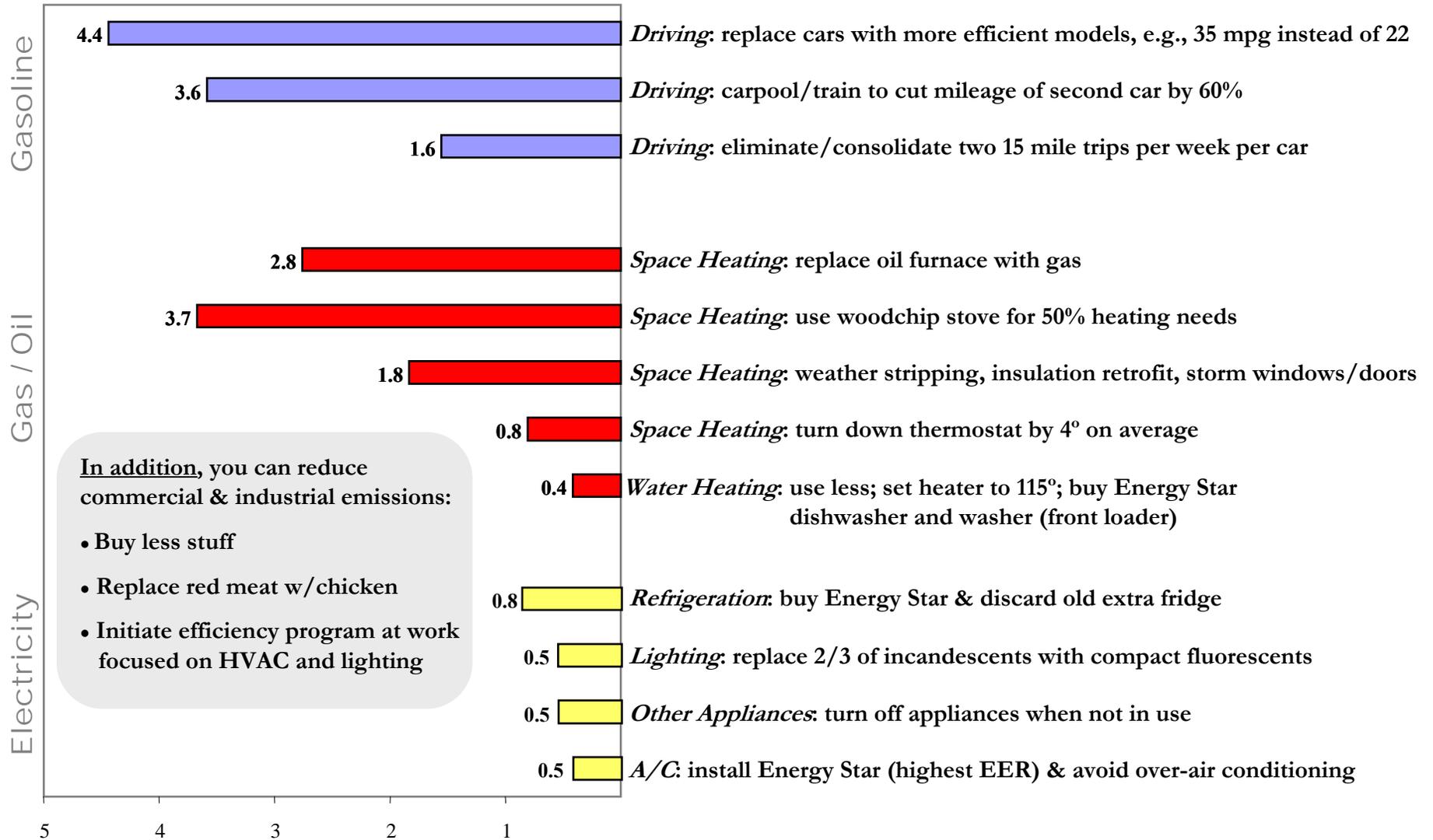
Not including indirect emissions associated with goods and services, which are slightly larger than direct residential emissions.

* Note: assumes only gas is used for space heating, dryer, and cooking. CO₂ emissions are 3 tons higher if space heating with oil.

Sources: <http://www.eia.doe.gov>, <http://northeastgas.org>, analysis by Sam Newell

Annual Savings Achievable for Typical Large New England Household (tons CO₂ per year)

*Combined Annual Savings of **18 tons** (57% reduction) **



* Notes: total is less than the sum of components because of overlap among components; savings for gas-heated homes is only 15 tons (-53%)